

# WESTHOOK

## FIRM OVERVIEW

Westhook Capital is a private equity firm founded by professionals with over 50 years of combined experience growing companies as investors, company executives and advisors through multiple economic cycles. Westhook is targeting 5 - 6 platform investments for its inaugural fund, Westhook Capital Partners, L.P, with \$140 million in commitments. Westhook focuses on buyouts of North American based lower middle market companies within the consumer, industrial, business services and healthcare services sectors that can benefit from the firms' hands-on, operationally-focused and proven approach to value creation.

## INVESTMENT CRITERIA

<u>Industries:</u>	Consumer, Industrial, Business Services, and Healthcare Services
<u>Target Size:</u>	\$4mm - \$15mm EBITDA; \$20mm+ Revenue, \$10mm - \$40mm Westhook Investment
<u>Transaction Types:</u>	Control Buyouts, Management Buyouts, and Recapitalizations
<u>Situational Focus:</u>	Comfort and experience with <ul style="list-style-type: none"><li>• Founder-owned companies and transitions</li><li>• Secondary buyouts</li><li>• Corporate divestitures</li></ul>

## ACTIVE & PRIOR COMPANIES



Landscaping (Active)  
Denver, Colorado



Performance Sports Boats  
Loudon, Tennessee



Industrial Technology  
Cincinnati, Ohio



Dental Practice Management  
Dallas, Texas



Airline  
San Francisco, California



Restaurants  
Nashville, Tennessee



Media Services  
Los Angeles, California



Industrial Technology  
Phoenix, Arizona



Multi-Channel Retailer  
New York City, New York



Industrial Technology  
Chicago, Illinois



Packaged Food  
Los Angeles, California

## TEAM

<b>Michael Hooks</b>	Managing Partner	mhooks@westhook.com	310-737-2680
<b>Wes Knuth</b>	Partner	wknuth@westhook.com	310-737-2675
<b>Nate Chandra</b>	Managing Director, Head of Business Development	nchandra@westhook.com	310-737-2676
<b>Eric Medina</b>	Vice President	emedina@westhook.com	310-622-9300
<b>Te'Rhon O'Neal</b>	Senior Associate	toneal@westhook.com	310-737-2679
<b>Joe Scudiero</b>	Associate	jscudiero@westhook.com	310-737-2678